Quinso Trade on SAP S/4HANA

Creating value for Wholesale Companies

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Quinso Trade on SAP S/4HANA

With the SAP S/4HANA Cloud, public edition, you get a ready-to-run cloud ERP system that offers you the latest innovations and the cost-effectiveness of the cloud with a comprehensive range of functions. SAP S/4HANA Cloud, public edition, is the main component within the 'GROW with SAP' offering. Current trends and challenges on the market at all times, always in view.

Thanks to the standardized system architecture in the public cloud, you can achieve lower total cost of ownership and direct access to continuous innovations. Our solution offers a Public Cloud ERP system with industry-specific functions. The solution is based on the GROW strategy of SAP and provides you with the best possible support for your business transformation.

Quinso Trade – our industry solution for the wholesale market for now and for the future!

Faster, more individual, more intuitive – this is what the wholesaler of the future needs to fulfill the wishes of customers. More and more, the fast and on time deliveries of orders, components, products and consumables need to meet specific customer requirements. This delivery and customer individualization is taking on a new importance.

With Quinso Trade on SAP S/4HANA, you receive a preconfigured cloud-based ERP solution for wholesale in the midmarket. With our industry solution, based on the SAP S/4HANA 'best practices', we offer trade-specific functions and integrated processes. The Quinso add-ons enables wholesale extended functionality from SAP AI to our Quinso Scan solution QSCAN, as our integration with NiceLabel to work efficiently and paperless.

With Quinso Trade on SAP S/4HANA, you can become an intelligent, sustainable and adaptive company.

The added value for you:
- Introduction at a fixed price and fixed scope.
- A complete, native SaaS ERP solution with all the advantages of the public cloud.
- The fastest route to innovation and low TCO.
- Through the use of standardized 'best practices', a short project duration can be realized.
- Low operating costs and low maintenance costs, will lead to a lower IT budget. This gives you more investment opportunities for other IT projects.
- Process-oriented interface and easy handling
- By providing the software as a service (SaaS), you receive regular updates. System maintenance and backups are supported by SAP and are part of the SaaS solution.

Scope of services: with Quinso Trade on SAP S/4HANA, you receive a pre-configured ERP solution in the cloud. The end-to-end processes, based on the SAP 'best practices', are:

Distribution (Order-to-Cash)
- **Warehouse sales**
- **Sales order processing**
- **Quotation processing**
- **Third-party order processing**

Warehouse processes (Plan2Deliver)
- **Delivery planning**
- **Inbound and outbound delivery**
- **Capacity planning**
- **Scanning**

Materials management (Procure2Pay)
- **Procurement**
- **Inventory management**

Finance and controlling (Record2Report)
- **Accounting and financial statements**
- **Cost center accounting**
- **Product costing**
- **Cost unit accounting**
- **Contribution margin accounting**

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The challenges

The digital transformation will be an enormous disruption for the business world. Especially in the wholesale and distribution must be delivered quickly and flexibilty in order to fulfill the wishes and demands of customers.

This often presents medium-sized companies are faced with major technical challenges to be always up to date. Companies must shape this change in such a way that they stand out from their competitors and are fit/ready for the future.
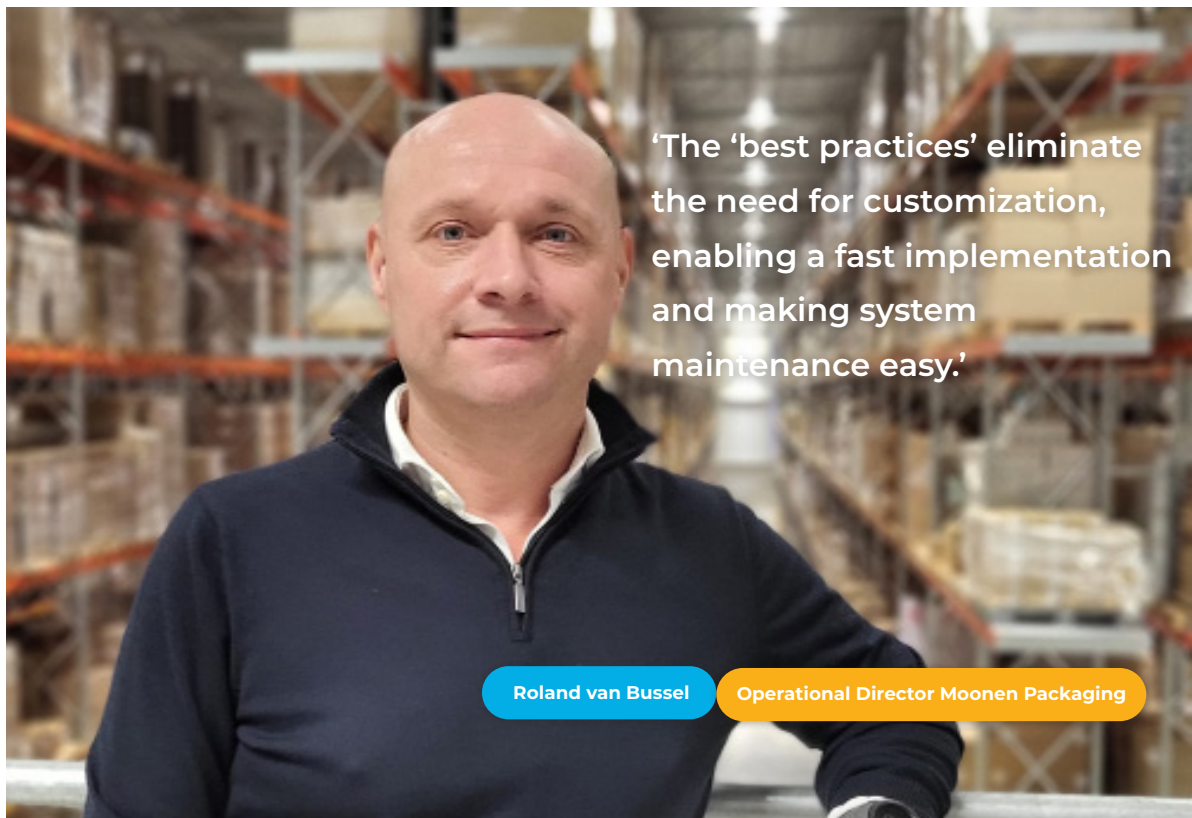
- Short product life cycles
- Shorter delivery times
- Capital tied up in stock
- Price pressure
- Difficult onboarding due to user-unfriendly interfaces
- Delayed analysis and more difficult access to reliable key figures
- Different hosting and service providers, many different contractual partners

The highlights

Thanks to the standardized system architecture in the SAP S/4HANA Cloud, public edition, you create lower overall operating costs on the one hand and direct access to continuous innovations.

With Quinso Trade on SAP S/4HANA, we offer an ERP system with industry-specific functions and enable a guided implementation.

- Preconfigured ERP system for wholesale
- Precisely tailored to the process requirements of the industry
- High level of investment protection through SAP standard processes
- Flexible monitoring and evaluation functions including dashboards and graphics
- User-friendly and intuitive user interface

'The 'best practices' eliminate the need for customization, enabling a fast implementation and making system maintenance easy.'

Roland van Bussel — Operational Director Moonen Packaging

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Starter package
with unique add-ons

Especially for wholesale companies, we have put together a starter package with a fixed set of 'best practices' and licenses. This package has a short implementation time of 16-20 weeks and a competitive fixed price for implementation and go-live support.

As an extension of the starter package, we from Quinso have developed 2 additional solutions,

especially for wholesale companies: Quinso SCAN (QSCAN) and Quinso NiceLabel. Add-ons that make your business even more efficient.

If desired, we can individualize the package to your requirements.

Starter package

- **Cloud ERP-systeem SAP S/4HANA Public Cloud**

- **'Best practices' for the wholesale**

- **Complete support for overall processes including:**
  - **Distribution**
  - **Material Management**
  - **Warehouse processes**
  - **Finance & Control**

- **Business Technology Platform (BTP)**

  Excluding interfaces

Add-ons

QSCAN

Quinso NiceLabel

See next page for more details

Implementation & Go-live Support
From
€ 139.500

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Starter package with unique add-ons

QSCAN

Speed is essential in a warehouse. Quinso designed QSCAN, a mobile application that uses RF scanning to support and optimize various warehouse processes. Consider inbound and outbound operational processes. Benefits of QSCAN:

- The app is fully configurable
- Only relevant user data on the screen
- Increases labor productivity and lowers error rates
- Works on any mobile warehouse scanner
- Fully aligned with EWM's best practices

From € 9.500

Quinso NiceLabel

User friendly drag-and-drop interface for designing custom labels, including barcodes, QR-codes and variable data fields.
Benefits of Quinso NiceLabel (minimum of 3 printers):

- Centralized control of label templates and printing
- Seamless integration with ERP and WMS systems
- Supports printing across multiple locations
- Ensures labels meet global standards
- Enables multi-language labels for global operations

From € 2.700

Click for more information

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